(A California Nonprofit Public Benefit Corporation)

# FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT

YEARS ENDED JUNE 30, 2010 AND 2009

(A California Nonprofit Public Benefit Corporation)

### FINANCIAL STATEMENTS

### YEARS ENDED JUNE 30, 2010 AND 2009

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Board of Directors InnVision the Way Home San Jose, California

### INDEPENDENT AUDITOR'S REPORT

We have audited the accompanying statements of financial position of InnVision the Way Home, a California nonprofit public benefit corporation, as of June 30, 2010 and 2009, and the related statements of activities, functional expenses, and cash flows for the years then ended. These financial statements are the responsibility of InnVision the Way Home's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of InnVision the Way Home's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of lnnVision the Way Home as of June 30, 2010 and 2009 and the changes in its net assets and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued a report dated October 25, 2010 on our consideration of InnVision the Way Home's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying supplementary information on pages 23 and 24 is presented for purposes of additional analysis and is not a required part of the basic financial statements. The accompanying Schedule of Expenditures of Federal Awards on pages 29 and 30 is presented for the purposes of additional analysis as required by the U.S. Office of Management and Budget Circular A-133, *Audit of States, Local Governments and Nonprofit Organizations*, and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Lindquist, von Husen and Jayer LLP

October 25, 2010

### (A California Nonprofit Public Benefit Corporation)

## STATEMENTS OF FINANCIAL POSITION JUNE 30, 2010 AND 2009

	-	2010	(As	Restated) 2009
ASSETS				
Current assets:				
Cash and cash equivalents	\$	489,772	\$	507,061
Receivables:				
Contributions (Note 3)		320,750		147,948
Government grants		459,412		463,691
Prepaid expenses		46,418		35,660
Total current assets		1,316,352		1,154,360
Restricted cash		193,919		279,314
Investments in partnerships (Note 4)		1,452,016		1,452,249
Property and equipment – net (Note 5)	35	14,705,779	1	4,913,436
Deferred costs – net (Note 6)		29,447		43,677
Total assets	_\$_	17,697,513	\$ 1	7,843,036
LIABILITIES AND NET ASSETS				
Current liabilities:	\$	687,086	\$	476,247
Accounts payable and accrued expenses  Lines of credit – current portion (Note 7)	Φ	596,355	Ð	450,000
Interest payable – current portion (Notes 7, 8 and 9)		16,810		12,873
Notes payable – current portion (Note 8)		424,757		117,375
Total current liabilities		1,725,008		1,056,495
Client funds held in trust – UMPA		32,762		32,863
Tenant security deposits		50,324		43,792
Lines of credit – net of current portion (Note 7)		50,524		105,173
Interest payable – net of current portion (Notes 7, 8 and 9)		268,140		234,265
Notes payable – net of current portion (Note 8)		5,977,502		6,101,180
Forgivable loans (Note 9)		3,218,056		3,217,359
Refundable government grant income (Note 14)		124,124		124,124
Total liabilities		11,395,916		10,915,251
Net assets:	24			
Unrestricted		5,401,078		6,151,196
Temporarily restricted (Note 12)		900,519		776,589
Total net assets		6,301,597		6,927,785
Total liabilities and net assets	\$	17,697,513	\$	17,843,036

### (A California Nonprofit Public Benefit Corporation)

### STATEMENTS OF ACTIVITIES

### YEARS ENDED JUNE 30, 2010 AND 2009

	2010			
		Temporarily		
	Unrestricted	Restricted	Total	
Support and revenue:				
Government contracts	\$ 4,232,775	\$ -	\$ 4,232,775	
Contributions:				
General and program support	1,938,805	345,750	2,284,555	
United Way grants/designations	115,170		115,170	
Donated goods and services (Note 10)	3,040,659	.=.	3,040,659	
Client program fees	838,350	-	838,350	
Special events	969,042	-	969,042	
Less: cost of special events	(916,179)	=	(916,179)	
Partner income (CWG)	216,820	:5.	216,820	
Refund of unemployment insurance (Note 14)	102,209	8	102,209	
Other income	64,224	: <u>1</u>	64,224	
Net assets released from restrictions (Note 12)	221,820	(221,820)	÷	
Total public support and revenue	10,823,695	123,930	10,947,625	
Expenses:				
Program services	10,513,344	-	10,513,344	
Supporting services:				
Management and general	956,560	-	956,560	
Fundraising	534,704	-	534,704	
Total supporting services	1,491,264	-	1,491,264	
Total expenses	12,004,608	-	12,004,608	
Change in net assets before other revenue	(1,180,913)	123,930	(1,056,983)	
Other revenue:				
Government contracts/contributions				
for capital improvements	390,526	€-	390,526	
Donation of property	27,269	1 <del></del>	27,269	
Debt forgiveness (Note 9)	13,000	-	13,000	
Change in net assets	(750,118)	123,930	(626,188)	
Net assets, beginning of year (as restated, see Note 15)	6,151,196	776,589	6,927,785	
Net assets, end of year	\$ 5,401,078	\$ 900,519	\$ 6,301,597	

### (A California Nonprofit Public Benefit Corporation)

### STATEMENTS OF ACTIVITIES

### YEARS ENDED JUNE 30, 2010 AND 2009

(As Restated) 2009 **Temporarily** Unrestricted Restricted **Total** Support and revenue: Government contracts \$ 3,542,017 \$ 3,542,017 Contributions: General and program support 1,970,363 230,000 2,200,363 United Way grants/designations 133,179 133,179 2,670,537 Donated goods and services (Note 10) 2,670,537 Client program fees 854,388 854,388 Special events 1,000,015 1,000,015 Less: cost of special events (876,707)(876,707)Partner income (CWG) 169,800 169,800 Other income 23,477 23,477 Net assets released from restrictions (Note 12) 245,570 (245.570)Total public support and revenue 9,732,639 (15,570)9,717,069 Expenses: Program services 8,951,613 8,951,613 Supporting services: 903,925 903,925 Management and general **Fundraising** 431,357 431,357 1,335,282 1,335,282 Total supporting services Total expenses 10,286,895 10,286,895 Change in net assets before other revenue (554,256)(15,570)(569,826)Other revenue: Government grants for debt retirement (Note 14) 578,240 578,240 Government contracts/contributions 100,000 100,000 for capital improvements 16,009 16,009 Donation of property Debt forgiveness (Note 9) 13,000 13,000 Change in net assets 152,993 (15,570)137,423 Net assets, beginning of year (as restated, see Note 15) 5,998,203 792,159 6,790,362

6,151,196

776,589

\$ 6,927,785

Net assets, end of year

### (A California Nonprofit Public Benefit Corporation)

### STATEMENTS OF FUNCTIONAL EXPENSES

### YEARS ENDED JUNE 30, 2010 AND 2009

2010

	2010				
	9	Supporting	Services		
	Program	Management			
	Services	and General	Fundraising	Total	
Salaries and contractors	\$ 2,833,674	\$ 569,350	\$ 337,567	\$ 3,740,591	
Payroll taxes and benefits	688,548	136,006	35,285	859,839	
Direct client assistance	2,051,572	4	-	2,051,572	
Subcontracted client assistance	30,505	<u> </u>	·	30,505	
Occupancy	145,198	17,207	Ξ.	162,405	
Professional fees	55,255	34,177	11,001	100,433	
Office supplies	34,325	8,259	9,980	52,564	
Telephone	86,306	15,167	3,319	104,792	
Printing	4,049	2,109	15,121	21,279	
Conferences and training	5,171	10,293	3,310	18,774	
Dues and subscriptions	12,928	6,670	3,548	23,146	
Utilities	219,277	12,146	4,774	236,197	
Marketing and communication	1,853	-	87,289	89,142	
Vehicle and equipment	124,701	24,837	3,506	153,044	
Building maintenance	177,953	7,768	-	185,721	
Insurance	54,771	9,643	427	64,841	
Bank fees	1,751	2,966	13,395	18,112	
Interest	325,706	72,639		398,345	
Donated goods and services	3,040,659		H	3,040,659	
Bad debt	5,152	-	.m2	5,152	
Other	27,704	3,404	1,496	32,604	
Total expenses before depreciation		10.0(2.54 No 10.04430)		50307 5427	
and amortization	9,927,058	932,641	530,018	11,389,717	
Depreciation and amortization	586,286	23,919	4,686	614,891	
Total expenses as shown on the					
Statements of Activities	10,513,344	956,560	534,704	12,004,608	
Statements of Activities	10,313,344	930,300	334,704	12,004,008	
Cost of special events			916,179	916,179	
Total expenses	\$ 10,513,344	\$ 956,560	\$ 1,450,883	\$ 12,920,787	

### (A California Nonprofit Public Benefit Corporation)

### STATEMENTS OF FUNCTIONAL EXPENSES YEARS ENDED JUNE 30, 2010 AND 2009

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		20	109	
	-	Supporting	Services	
	Program	Management		
	Services	and General	Fundraising	Total
		(2.75) 550 31	24	
Salaries and contractors	\$ 2,658,311	\$ 579,934	\$ 296,937	\$ 3,535,182
Payroll taxes and benefits	718,119	100,946	35,526	854,591
Direct client assistance	967,073	_		967,073
Subcontracted client assistance	43,916	-	1=	43,916
Occupancy	159,599	1,903	-	161,502
Professional fees	13,810	32,942	34,330	81,082
Office supplies	33,095	9,530	6,520	49,145
Telephone	85,992	18,899	6,782	111,673
Printing	14,187	515	6,646	21,348
Conferences and training	4,349	7,406	2,022	13,777
Dues and subscriptions	14,336	3,338	1,748	19,422
Utilities	227,350	14,314	3,250	244,914
Marketing and communication	999	-	21,863	22,862
Vehicle and equipment	102,106	19,831	1,632	123,569
Building maintenance	165,574	2,874	<u>w</u>	168,448
Insurance	58,731	6,239	=	64,970
Bank fees	1,768	1,614	13,716	17,098
Interest	324,618	70,547	-	395,165
Donated goods and services	2,670,537		w.	2,670,537
Bad debt	49,969		2	49,969
Other	24,687	3,282	385	28,354
Total expenses before depreciation				
and amortization	8,339,126	874,114	431,357	9,644,597
Loss from disposal of fixed assets	13,860	=		13,860
Depreciation and amortization	598,627	29,811		628,438
Total expenses as shown on the				
Statements of Activities	8,951,613	903,925	431,357	10,286,895
Cost of special events	214	-	876,493	876,707
Total expenses	\$ 8,951,827	\$ 903,925	\$ 1,307,850	\$ 11,163,602

### (A California Nonprofit Public Benefit Corporation)

### STATEMENTS OF CASH FLOWS

### YEARS ENDED JUNE 30, 2010 AND 2009

		2010	(As	Restated) 2009
Cash flows from operating activities:				
Change in net assets	\$	(626, 188)	\$	137,423
Adjustments to reconcile change in net assets to net cash				
used in operating activities:				
Depreciation and amortization		614,891		628,438
Loss on retirement of fixed assets and loan fees				13,860
Income from government contracts for capital improvements		(390,526)		(100,000)
Income from government grants for repayment of notes payable		<del>-</del>		(578,240)
Debt forgiveness		(13,000)		(13,000)
Donation of property		(27,269)		(16,009)
Investment in partnerships		233		224
(Increase) decrease in assets:				
Contributions receivable		(172,802)		(69,198)
Government grants receivable		4,279		24,371
Other receivables		-		15,940
Prepaid expenses		(10,758)		(7,285)
Increase (decrease) in liabilities:				
Accounts payable and accrued expenses		210,839		(149,481)
Accrued interest payable		37,812		10,317
Security deposits payable		6,532		10,324
Client funds held in trust – UMPA		(101)		4,662
Deferred revenue	_	E		(113,820)
Net cash used in operating activities		(366,058)		(201,474)
Cash flows from investing activities:				
Purchase of property and equipment		(347,083)		(280,926)
Payments for deferred costs		(4,955)		(1,403)
Net decrease in restricted cash		85,395		1,102
Net cash used in investing activities	_	(266,643)		(281,227)
Cash flows from financing activities:				
Proceeds from notes payable		300,000		183,150
Proceeds from line of credit		94,827		405,173
Payments on notes payable		(116,296)		(134,008)
Payments on line of credit		(53,645)		(45,000)
Proceeds from capital grants	_	390,526		100,000
Net cash provided by financing activities	_	615,412	5)	509,315
Increase (decrease) in cash and cash equivalents		(17,289)		26,614
Cash and cash equivalents, beginning of year	_	507,061		480,447
Cash and cash equivalents, end of year		489,772	\$	507,061

The accompanying notes are an integral part of these financial statements.

### (A California Nonprofit Public Benefit Corporation)

### STATEMENTS OF CASH FLOWS (CONTINUED)

### YEARS ENDED JUNE 30, 2010 AND 2009

		(As	Restated)
	 2010	0.570	2009
Supplementary information:			
Cash paid for interest	 360,647	\$	391,865
Noncash investing and financing activities:			
Assets acquired with long-term debt	 13,697	\$	
Note payable repaid with a grant	\$ -	\$	578,240

(A California Nonprofit Public Benefit Corporation)
NOTES TO FINANCIAL STATEMENTS
YEARS ENDED JUNE 30, 2010 AND 2009

### NOTE 1 – ORGANIZATION AND NATURE OF ACTIVITIES

InnVision the Way Home (InnVision) is a nonprofit organization that was founded in 1973 and incorporated in the state of California in 1984. InnVision is Silicon Valley's largest provider of housing and services to homeless and at risk families and individuals. InnVision provides shelter, comprehensive support services and a variety of affordable housing options. More than 26,000 people are served annually at 26 sites throughout the region. Each of InnVision's programs provides an uplifting environment that enables and empowers each client to become self-sufficient to find the Way Home. InnVision addresses the multiple needs of people in transition, including emergency shelters, transitional/supportive housing, food, clothing, showers, laundry, healthcare, job training, classes, children's programs and access to telephones and computers.

InnVision is especially vulnerable to the inherent risks associated to revenue that is substantially dependent on government funding, public support, and contributions. The continued growth and well-being of InnVision is contingent upon successful achievement of its long-term revenue-raising goals.

### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Accounting Method

InnVision uses the accrual method of accounting, which recognizes income in the period earned and expenses when incurred.

### **Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

### Basis of Presentation

InnVision reports information regarding its financial position and activities according to three classes of net assets, as applicable: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

### Revenue Recognition

Contributions are recognized as revenue when they are unconditionally communicated. Grants represent contributions if resource providers receive no value in exchange for the assets transferred. Contributions are recorded at their fair value as unrestricted support, temporarily restricted support, or permanently restricted support, depending on the absence or existence of donor-imposed restrictions as applicable. When a restriction expires (that is when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statements of Activities as net assets released from restrictions. If donors' restrictions are satisfied in the same period that the contributions are received, the contributions are reported as unrestricted support. Donated long-lived assets are reported as temporarily restricted support with restrictions released over the useful lives of the assets.

Government contracts, which are funded on a reimbursement or performance basis, are shown as unrestricted revenue.

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NOTES TO FINANCIAL STATEMENTS
YEARS ENDED JUNE 30, 2010 AND 2009

Donated goods and services are recorded at their estimated fair value as of the date of the donation. Contributed services which require specialized skill and which InnVision would have paid for if not donated, are recorded at the estimated fair value at the time the services are rendered. InnVision also receives considerable donated services that do not meet the criteria for recognition under generally accepted accounting principles, but which are nonetheless central to InnVision's operations.

### Cash and Cash Equivalents

Cash is defined as cash in demand deposit accounts as well as cash on hand. Cash equivalents are highly liquid investments that are readily convertible to known amounts of cash. Generally, only investments with original maturities of three months or less qualify as cash. Not included as cash are funds restricted as to their use, regardless of liquidity.

### Accounts Receivable

Management elects to record bad debts using the direct write-off method. Accounting principles generally accepted in the United States of America require that the allowance method be used to reflect bad debts. However, the effect of the use of the direct write-off method is not materially different from the result that would be obtained had the allowance method been followed.

### Investments in Partnerships

Investments in partnerships are accounted for using the equity method of accounting. The investment is initially recorded at cost and then adjusted for InnVision's proportionate shared of undistributed earnings or losses (see Note 4).

### Property and Equipment and Deferred Costs

Property and equipment is stated at cost of acquisition or construction, or fair value if donated. InnVision acquired certain property in prior years for nominal amounts or by charitable contribution. These assets were recorded at their estimated fair value as of the acquisition date, and these amounts may materially differ from current values. The cost of maintenance and repairs is charged to expense as incurred. Development in progress is not depreciated until the completion of development. Depreciation is computed based on the straight-line method over the estimated useful lives of the assets, which are estimated as follows:

Building and improvements 30 years
Leasehold improvements 3 to 20 years
Furniture and equipment 5 years

Deferred costs are incurred in order to obtain permanent financing for InnVision. Deferred costs are stated at cost and amortized on a straight-line basis over the terms of the respective loans, which range from 3 to 55 years.

### Income Taxes

InnVision is exempt from federal income taxes under section 501(c)(3) of the Internal Revenue Code and the related California code sections.

### Functional Expenses Allocation

The costs of providing program services and supporting services are summarized on a functional basis in the Statements of Activities and Statements of Functional Expenses. Accordingly, certain costs are allocated among program services and supporting services based on estimates of employees' time incurred and on usage of resources.

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### NOTES TO FINANCIAL STATEMENTS YEARS ENDED JUNE 30, 2010 AND 2009

### Subsequent Events

InnVision has evaluated subsequent events through October 25, 2010, the date which the financial statements were available to be issued.

### NOTE 3 - CONTRIBUTIONS RECEIVABLE

Contributions receivable include the following unconditional promises to give:

		2010		2010		2010		2009
Unrestricted contributions receivable	\$	120,750	\$	5,448				
Temporary restricted contributions receivable: For building rehabilitation For future periods		200,000		142,500				
Total contributions receivable	\$	320,750	\$	147,948				

Contributions receivable as of June 30, 2010 and 2009 are expected to be received in less than one year.

### NOTE 4 - INVESTMENTS IN PARTNERSHIPS

InnVision is a co-general partner with Caritas Housing, another not-for-profit corporation, on the following partnerships:

	Percentage of Interest			Financial Interest		
Name of Partnership	2010	2009		2010	45)	2009
HomeSafe Santa Clara L.P. HomeSafe San Jose L.P.	0.05% 0.05%	0.05% 0.05%	\$	567,829 884,187	\$	567,943 884,306
			\$_	1,452,016	\$	1,452,249

A financial summary of the partnerships for the years ended December 31, 2009 and 2008 is as follows:

	 2009		2008
Total assets Total liabilities	\$ 9,470,464 5,415,045	\$	9,837,412 5,316,293
Partners' equity:			
General – InnVision General – Caritas Housing	1,452,016 1,452,016		1,452,249 1,452,249
Limited partners	1,151,387		1,616,621
Net loss	(465,700)		(448,334)

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### NOTES TO FINANCIAL STATEMENTS

### YEARS ENDED JUNE 30, 2010 AND 2009

### NOTE 5 – PROPERTY AND EQUIPMENT

Property and equipment, is summarized as follows:

	2010	2009
Land	\$ 4,621,079	\$ 4,621,079
Buildings and improvements	13,440,443	13,409,859
Leasehold improvements (2)	468,835	439,066
Furniture and equipment	1,219,889	1,115,720
Development in progress (1)	285,946	62,420
	20,036,192	19,648,144
Less: accumulated depreciation	(5,330,413)	(4,734,708)
Total property and equipment	\$ 14,705,779	\$ 14,913,436

<sup>(1)</sup> InnVision incurred costs in connection with the construction of a childcare center at the Georgia Travis Center. The construction was funded primarily with private grants and donations. The center is substantially complete as of June 30, 2010, pending completion of a playground. The facility expects to commence operations in January 2011 upon receipt of all approved licensing from the State of California.

### NOTE 6 - DEFERRED COSTS

Deferred costs are summarized as follows:

	2010			2009			
Loan acquisition costs Less: accumulated amortization	\$	45,481 (16,034)	\$	83,463 (39,786)			
Total deferred costs	\$	29,447	\$	43,677			

### NOTE 7 - LINES OF CREDIT

InnVision has the following lines of credit as of June 30, 2010 and 2009:

	Total	Principal Balance			
Lender	Commitment	2010			2009
Comerica Bank Wells Fargo Bank United Security Bank	300,000 <sup>(1)</sup> 200,000 <sup>(2)</sup> 150,000 <sup>(3)</sup>	\$	246,355 200,000 150,000	\$	300,000 105,173 150,000
Total			596,355		555,173
Less: current portion			(596,355)		(450,000)
Long-term portion	_	\$	-	\$	105,173

Due to a change in certain lease arrangements, the estimated useful life of certain leasehold improvements was reduced to three years effective July 2008.

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### NOTES TO FINANCIAL STATEMENTS YEARS ENDED JUNE 30, 2010 AND 2009

- (1) \$300,000 revolving line of credit with Comerica Bank established in August 2008. Borrowings on this line of credit bear interest at the bank's base rate per annum, which was 3.25% at June 30, 2010, and adjustable thereafter. Monthly interest payments commenced on September 1, 2008. The line is due on demand, and is secured by real property at 297 Commercial Street, San Jose, California. This line is renewed annually. Interest expense for 2010 and 2009 was \$9,436 and \$6,027, respectively.
- (2) \$200,000 revolving line of credit with Wells Fargo Bank established in February 2009. Borrowings on this line of credit bear interest at the greater of a floating rate equal to the Prime Rate set by the bank plus 3% or the Floor Rate of 5%, which was 6.25% at June 30, 2010. Monthly interest payments commenced on May 1, 2009. The line is secured by real property at 5775 Chandler Court, San Jose, California. The line will mature on March 15, 2011. Interest expense for 2010 and 2009 was \$10,972 and \$1,175, respectively.
- (3) \$150,000 revolving line of credit with United Security Bank established on September 18, 2007. Borrowings on this line of credit bear interest at prime rate plus 0.75%, which was 6.16% at June 30, 2010, and are secured by a certificate deposit with the same bank. Monthly interest payments are payable on the 1<sup>st</sup> of each month. This line matured on October 15, 2010. The renewal of this line is currently under negotiation. Interest expense for 2010 and 2009 was \$9,436 and \$9,360, respectively.

### **NOTE 8 - NOTES PAYABLE**

Notes payable are secured by the property unless otherwise noted and consist of the following:

	2	2010	2009			
	Interest Payable	Principal	Interest Payable	Principal		
Montgomery Street Inn  Note payable to Heritage Bank of Commerce in the original amount of \$575,000. The loan was refinanced on May 3, 2007, bears interest rate of 7.5% with monthly principal and interest payment of \$3,522. A balloon payment of approximately \$408,000 is due May 2014. Interest expense for 2010 and 2009 was \$35,197 and \$34,743, respectively.	\$ 2,052	\$ 446,425	\$ 1,043	\$ 454,526		
Steven's House  Note payable to the County of Santa Clara in the original amount of \$100,000, unsecured with simple interest at 3%. No payments are due until maturity in February 2031. Interest expense for 2010 and 2009 was \$3,000.	28,019	100,000	25,019	100,000		
Casa Camino Note payable to Citibank in the original amount of \$1,330,000, bears interest at a rate of 5.16%, requires 59 regular monthly payments of \$7,960 commencing April 2008, with a balloon payment of approximately \$1,182,000 due March 31, 2013. Interest expense for 2010 and 2009 was \$67,198 and \$70,823, respectively.	-	1,270,592		1,298,700		

### (A California Nonprofit Public Benefit Corporation)

### NOTES TO FINANCIAL STATEMENTS YEARS ENDED JUNE 30, 2010 AND 2009

	201	10	200	9
	Interest Payable	Principal	Interest Payable	Principal
Hester Avenue  Note payable to Heritage Bank was refinanced in February 2010 with Wells Fargo Bank in the amount of \$765,000. The note bears interest at 6.25% per annum and requires 59 installments of \$5,090 starting March 1, 2010, with a balloon payment of approximately \$696,000 due February 1, 2015. Interest expense for 2010 and 2009 was \$55,125 and \$63,541, respectively.	3,209	758,287	1,547	763,722
Note payable to Opportunity Fund Northern California, as fiscal agent of the Housing Trust of Santa Clara County in the original amount of \$130,000. The loan is non- interest bearing and due in one payment on December 15, 2060.	-	130,000	÷	130,000
Note payable to the City of San Jose in the original amount of \$425,000, is non-interest bearing and requires annual payments of the lesser of principal on a 30-year amortization or 50% of net cash flow of the property commencing on May 1, 2007 and continuing until May 31, 2061, at which time all remaining principal and becomes due and payable. No payments are required should there be negative cash flow.	_	425,000	-	425,000
Corporate Office  Note payable to Citibank in the original amount of \$1,050,000, bears interest at a rate of 5.19%, requires 59 regular monthly payments of \$6,303 commencing April 2008, with a balloon payment of approximately \$934,000 due March 31, 2013. Interest expense for 2010 and 2009 was \$53,361 and \$56,380, respectively.	-	1,003,338	-	1,025,610

### (A California Nonprofit Public Benefit Corporation)

### NOTES TO FINANCIAL STATEMENTS YEARS ENDED JUNE 30, 2010 AND 2009

	2010			2009				
		nterest Payable		Principal		nterest ayable	į	Principal
Mountain View  Note payable to the County of Santa Clara in the original amount of \$200,000, secured by deed of trust on the transitional shelter located at 813 Alice Avenue, Mountain View, California. The note does not require principal payments, bears interest at 5.75%, and matures February 2025. Interest expense for 2010 and 2009 was \$23,000 and \$-0-, respectively (see Note 15).		177,121		200,000		154,121		200,000
Georgia Travis Center  Mortgage payable to Comerica Bank in the original amount of \$1,875,000, which was refinanced in September 2008, bears interest at 6.75%, with monthly installments of \$14,368 through August 1, 2018. At which time, the loan requires a balloon payment of approximately \$1,240,000. Interest expense for 2010 and 2009 was \$123,339 and \$126,675, respectively.		10,008		1,768,617		10,283		1,820,997
Non-secured note Note payable to Opportunity Fund Northern California in the original amount of \$300,000, bears zero interest, with payment deferred to maturity. The entire balance is due on October 5, 2010.		-		300,000				
Total		220,409		6,402,259		192,013		6,218,555
Less: current portion		(15,269)		(424,757)		(12,873)		(117,375)
Long-term portion	_\$_	205,140	\$	5,977,502	\$	179,140	\$	6,101,180

Future maturities of principal on notes payable over the next five years are estimated as follows:

Year ended June 30,							
2011	\$ 424,757						
2012	137,413						
2013	2,244,861						
2014	497,498						
2015	2,901,320						

(A California Nonprofit Public Benefit Corporation)

### NOTES TO FINANCIAL STATEMENTS

### YEARS ENDED JUNE 30, 2010 AND 2009

### NOTE 9 - FORGIVABLE LOANS

Certain loans contain forgiveness provisions and at June 30, 2010 and 2009 are summarized as follows:

	2010	2009
<ul> <li>Villa</li> <li>Non-interest bearing note payable to the City of San Jose in the original amount of \$757,000, of which \$624,709 was drawn down. Principal matures in July 2029. If termination of the approved use or sale of the property occurs prior to its maturity date, interest on the note will retroactively increase to 3% per year from the date of recordation of the deed of trust. This loan was converted into a forgivable loan in December 2008. Interest and unpaid principal will be forgiven at maturity.</li> </ul>	\$ 624,709	\$ 624,709
Elsa Segovia Center/Clara-Mateo Alliance Shelter  Note payable to County of San Mateo in the original amount of \$350,000. The note is unsecured, accrues annual simple interest at 3%, and 25% of the principal and interest of the loan will be forgiven every 5 years through December 1, 2021. The first of these scheduled reductions occurred on December 1, 2006, and \$87,500 of principal and \$13,125 of interest were forgiven. Accrued interest payable at June 30, 2010 and 2009 was \$63,000 and \$55,125, respectively. Interest expense for 2010 and 2009 was \$7,875.	262,500	262,500
Julian Street Inn  Non-interest bearing note payable to the City of San Jose in the original amount of \$140,000, secured by a deed of trust on a shelter located on Julian Street in San Jose, California. In connection with the land transfer from the City of San Jose on August 31, 2007, the balance was rolled into a new secured 55-year, non-interest bearing forgivable loan in the amount of \$860,000. The loan matures in July 2062.	860,000	860,000
Commercial Street Inn  Non-interest bearing note payable to the City of San Jose Housing Department in the original amount of \$447,150, secured by a deed of trust on a shelter located on Commercial Street in San Jose, California. The note does not require principal payments and matures in May 2017 at which time the note shall be forgiven if no changes in the use of the property occurs, otherwise the interest will retroactively increase to 3% per year from the origination date of the note to the date of change in use of the property, and the note and interest shall become immediately due.	447,150	447,150
Montgomery Street Inn  Non-interest bearing note payable to the City of San Jose in the original amount of \$700,000, secured by a second deed of trust on the real property located at 358 North Montgomery Street. The note does not require principal payments and matures in November 2025 at which time the note shall be forgiven if no changes in the use of the property occurs, otherwise the interest will retroactively increase to 3% per year from the origination date of the note to the date of change in use of the property, and the note and interest shall become immediately due.	700,000	700,000
occome ininiculately due.	700,000	700,000

(A California Nonprofit Public Benefit Corporation)

### NOTES TO FINANCIAL STATEMENTS YEARS ENDED JUNE 30, 2010 AND 2009

	2010	2009
Non-interest bearing note payable to the County of Santa Clara in the original amount of \$130,000. The note is secured by a third deed of trust on real property located at 358 Montgomery Street in San Jose, California. The note does not require principal payments and \$13,000 is forgivable each year for 10 years commencing July 25, 2006 if no changes in the use of the property occurs, otherwise the principal shall be payable on July 25, 2015.	78,000	91,000
Mountain View  Non-interest bearing note to the city of Mountain View in the original amount of \$262,000, secured by deed of trust on the transitional shelter located at 813  Alice Avenue, Mountain View, California. The note does not require principal payments and matures September 2034, at which time the loan shall be forgiven if there are no violations with the terms of the regulatory agreement.	245,697	232,000
Total	\$ 3,218,056	\$ 3,217,359

### NOTE 10 - DONATED GOODS AND SERVICES

Details of donated goods and services follow:

	2010		2009
Food	\$	2,148,068	\$ 1,737,864
Clothing		441,623	480,643
Household items		111,724	94,298
Professional services		104,843	107,073
Toys		86,356	89,486
Other	<u> </u>	148,045	161,173
	\$	3,040,659	\$ 2,670,537

### **NOTE 11 - LEASES**

On February 24, 2010, InnVision entered into a 5-year operating lease agreement for its new corporate office space. The lease provided four months of free rent, which expired in June 2010. InnVision also has up to four additional months starting July 2010 to pay a reduced rent of \$5,271. Thereafter, monthly payments of \$12,367 are required until November 30, 2015. Annual lease expense is presented using the straight-line method for financial statement presentation purpose. In addition, InnVision's share of annual operating expenses is 16.4% of the costs incurred on the total rental space of the building. Concurrent with the execution of the space lease agreement, the landlord executed a Charitable Contribution and Pledge Agreement. Under the terms of the agreement, the landlord has agreed to make certain donations to InnVision. The conditional donations, which approximate \$116,300 over the 5-year lease term, would be made on a bi-annual or quarterly basis. Since receipt of the donation is conditional, the pledge has not been recorded in these financial statements.

During the year ended June 30, 2002, InnVision entered into a 20-year operating lease for its Stevens House facility. The lease requires monthly lease payments of \$1,095 with a termination option on May 31, 2011. In addition, InnVision has various operating leases that are on a month-to-month basis or with lease terms expiring through December 2010.

(A California Nonprofit Public Benefit Corporation)

### NOTES TO FINANCIAL STATEMENTS

### YEARS ENDED JUNE 30, 2010 AND 2009

In connection with the merger with Clara-Mateo Alliance, Inc. (CMA) in 2004, InnVision assumed certain leasing arrangements with United States Veterans' Administration (VA) which requires monthly payments of \$7,383 for 2010 and 2009. The lease provides for a base year ended June 2003 with four one-year renewal options through June 2007. In 2008, the lease term was extended to December 2010.

Lease expense for 2010 and 2009 was \$127,390 and \$123,977, respectively. Future minimum payments, by year and in the aggregate, under the operating leases with initial or remaining terms in excess of one year as of June 30, 2010 are as follows:

2010	\$	261,766
2011		210,986
2012		162,597
2013		161,547
2014		161,547
Thereafter		134,127
	_\$_	1,092,570

### NOTE 12 - TEMPORARILY RESTRICTED NET ASSETS

The temporarily restricted net assets are for the following purposes or periods:

	2010							
		Releases from						
	<i>Jun</i>	e 30, 2009	Cor	ntributions	R	estrictions	Jun	ne 30, 2010
For future periods Long lived assets	\$	142,500 634,089	\$	145,750	\$	(142,500) (79,320)	\$	145,750 554,769
Building rehabilitations	24			200,000		<del>_</del>		200,000
	\$	776,589	\$	345,750	\$	(221,820)	\$	900,519
				20	009			
	N <del>ec</del>	1			N. Sersen I.	leases from		<del></del>
	_ Jun	e 30, 2008	Co.	ntributions		estrictions	Jur	ne 30, 2009
For future periods Long lived assets	\$	78,750 713,409	\$	230,000	\$	(166,250) (79,320)	\$	142,500 634,089
	\$	792,159	\$	230,000	\$	(245,570)	\$	776,589

### **NOTE 13 – RETIREMENT PLANS**

InnVision sponsors a 403(b) retirement plan in which eligible participants can participate through salary withholding. As of January 1, 2003, InnVision established a defined contribution plan for eligible employees. This plan provides for InnVision contributions as determined by the board of directors annually. During the years ended June 30, 2010 and 2009, InnVision made contributions of \$-0- and \$44,072, respectively.

(A California Nonprofit Public Benefit Corporation)

### NOTES TO FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2010 AND 2009

### NOTE 14 - CONTINGENCIES AND COMMITMENTS

InnVision has received government grants restricted for their intended purposes. Grant contracts may provide that the grantors determine the allowability of expenditures, which, if not in accordance with the terms of the grant, may be disallowed.

InnVision merged with CMA in 2004 and assumed a CMA liability with the Department of Veterans Affairs (VA). The liability relates to an alleged contract over-billing totaling \$124,124 which was recorded as a liability while further investigation was in process. To date this issue has not been resolved.

In connection with paying off a mortgage secured by the Villa property in June 2009, InnVision received a conditional grant from the City of San Jose of \$578,240. The grant agreement established new guidelines on the maximum income levels of new tenants through 2064.

InnVision used to participate in a Trust Unemployment Program ("the Trust"). Effective January 1, 2010, InnVision made an election to close its account with the Trust, and started reimbursing the Unemployment Insurance Fund for the cost of benefits paid, rather than be assigned a tax rate and paying under the contribution rate method. Such election is available to nonprofit organizations exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. It is the Organization's belief that the election will reduce their annual employee wage cost. The cost for future unemployment claims cannot be reasonably determined at this time, as costs are not known until claims are filed and approved by the Employment Development Department of the State of California. Accordingly, these financial statements do not reflect any contingent liability. In connection with the closure of its account with the Trust, InnVision received a refund of \$102,209 of excess premium paid, which was recorded as income during 2010.

### NOTE 15 - RESTATEMENT OF FINANCIAL STATEMENTS

In 2005 InnVision assumed a loan in connection with the acquisition of a related site location. At date of acquisition a determination was made that the loan was non-interest bearing, with all outstanding principal to be forgiven at maturity if there are no violations with the terms of the regulatory agreement. In 2010 additional information was provided by the lender, Santa Clara County, and it was determined that the loan agreement provided for simple interest at 5.75% per annum, with principal due at maturity in February 2025. The exclusion of the interest expense, dating from the loan origination date of February 1995 through June 30, 2008, had the effect of cumulatively increasing the reported change in net assets of \$154,121 for the year ended June 30, 2008. Accordingly, total liabilities and total net assets were restated as follows:

	Total Liabilities			Total Net Assets
Net assets, June 30, 2008, as previously reported	\$ 10,761,130	\$ 6,063,079	\$ 881,404	\$ 6.944,483
Understatement of interest expense Overstatement of temporarily restricted contributions Overstatement of releases from restrictions	154,121	(154,121) 111,167 (21,922)	(111,167) 21,922	(154,121)
Net assets, June 30, 2008, as restated	\$ 10,915,251	\$ 5,998,203	\$ 792,159	\$ 6,790,362

(A California Nonprofit Public Benefit Corporation)
NOTES TO FINANCIAL STATEMENTS
YEARS ENDED JUNE 30, 2010 AND 2009

### NOTE 16 – SUBSEQUENT EVENT

In August 2010 InnVision secured a second mortgage on its Commercial Street property in the amount of \$150,000. Loan proceeds, totaling \$142,510 net of fees, are unrestricted and available for general operations.

SUPPLEMENTARY INFORMATION

# (A California Nonprofit Public Benefit Corporation)

# SCHEDULES OF FUNCTIONAL EXPENSES BY PROGRAM YEARS ENDED JUNE 30, 2010 AND 2009

							2010						
				Program Services	Services				Supporting Services	ng Servic	ses		
			Pe	Permanent				Total					
	5	Transitional		Supportive	Multi-Service		Site	Program	Management & Ganard	$F_1$	Fund	To	Total
	Sheller	Housing		ginsiion	Centers		operanons	251 11053	a Ceneral		June III		
Salaries and contractors	\$ 1,123,571	\$ 215,851	51 \$	145,436	\$ 782,080	\$ 080	566,736	\$ 2,833,674	\$ 569,350	<b>8</b>	337,567	3,3	3,740,591
Pavroll taxes and benefits	306,982	46,897	76	26,194	182,597	269	125,878	688,548	136,006		35,285	~	859,839
Direct client assistance	152,699	21,671	7.1	564,688	1,310,188	88	2,326	2,051,572	ı		i	2.(	2,051,572
Subcontracted client assistance	8 <b>1</b> 1	30,505	35	,				30,505	ï		ï		30,505
Occupancy	609.86	17,496	96	9,021	19,232	32	840	145,198	17,207				162,405
Professional fees	12,000	7	700	2,205	40,310	10	40	55,255	34,177		11,00,11		100,433
Office supplies	5,145	8	822	55	5,5	5,579	22,724	34,325	8,259		086'6		52,564
Telephone	32,077	10,724	24	1,339	32,968	890	9,198	86,306	15,167		3,319		104,792
Printing	1,166	4	427	493	5,1	1,501	462	4,049	2,109		15,121		21,279
Conferences and training	1,571			1	2,1	2,116	1,484	5,171	10,293		3,310		18,774
Dues and subscriptions	3,197	1,486	98	1,291	3,8	3,876	3,078	12,928	6,670		3,548		23,146
Unlities	85.822	24,823	23	32,235	72,900	000	3,497	219,277	12,146		4.774		236,197
Marketing and communication			•	ï		ı,	1,853	1,853	)		87,289		89,142
Vehicle and equipment	47,077	5.179	62	4,296	38,207	207	29,942	124.701	24,837		3,506		153,044
Building maintenance	74,992	18,469	69	26,015	54,126	126	4,351	177,953	7,768		1		185,721
Insurance	16,682	8.866	99	13,826	14,490	061	206	54,771	9,643		427		64,841
Bank fees	95		,	ì	ч,	532	1,124	1.751	2.966		13,395		18,112
Interest	43,045	26,000	00	133,322	123,339	339	•	325,706	72,639		1		398,345
Donated goods and services	1,595,064	15,410	01	4,400	1,425,785	785	1	3,040,659	•		i	3,(	3,040,659
Bad debts	5,152			•		•	1	5,152			i		5,152
Other	8,138	1,560	09	427	7,4	7,412	10,167	27,704	3,404		1,496		32,604
Site operations *	479,565	91,975	75	95,051	122,317	317	(788,908)	1					•
Total operating expense before deprecation						į					01000	=	111 001
and amortization	4,092,649	538,861	91	1,060,294	4,239,555	555	(4,301)	8507766	952,641	ro.	550,018	=	11,289,717
Depreciation and amortization	199,377	888.888	88	136,287	157,433	133	4,301	586.286	23,919		4,686		614,891

Depreciation and amortization

Total expenses as shown on Statements
of Activities

Cost of special events

12,004,608 916,179 12,920,787

534,704 916,179 \$ 1,450.883

956,560

10,513,344

4,396,988

1,196,581

956,560

₩,

\$ 10,513,344

627,749 \$ 1,196,581 \$ 4,396,988 \$

\$ 4,292,026

Total expenses

\* Site operations expenses include costs incurred by IT/MIS, Government. Compliance, Food Service Expense and Property Management Departments

# (A California Nonprofit Public Benefit Corporation)

# SCHEDULES OF FUNCTIONAL EXPENSES BY PROGRAM YEARS ENDED JUNE 30, 2010 AND 2009

							2009					
				Program	Program Services				Supportin	Supporting Services		
				Permanent				Total				
		Tran	Transmonal	Supportive	Multi-Service	rvice	Site	Program	Management	Fund	-	
	Shelter	Ho	Housing	Housing	Centers		Ореганонѕ	Services	& General	Development	nent	Total
Salaries and contractors	\$ 1.253,870	64	169,275	\$ 59,567	\$ 539	539,048 \$	636,551	\$ 2,658,311	\$ 579,934	\$ 296,937	\$ 756,	3,535,182
Pavroll taxes and benefits	363,451		54,108	10,289	127	127,675	162,596	718,119	100,946	35,	35,526	854,591
Direct client assistance	245,347		8,184	333,129	375	375,729	4,684	967,073	t		15	967,073
Subcontracted client assistance	Ē		43,916	1			1	43,916	•			43,916
Occupancy	108,580		16,278	12,997	16	16,624	5,120	159,599	1,903		1	161,502
Professional fees	887		1,543	1,840	Ü	6,695	2,845	13.810	32,942	34,	34,330	81,082
Office supplies	6,673		1,478	226	9	6,204	18,514	33,095	9,530	.9	6,520	49,145
Telephone	34,374		8,258	2,412	31	31,983	8,965	85,992	18,899	9	6,782	111,673
Printing	4,940		2,653	2,399	m	3,426	692	14,187	515	9	6,646	21.348
Conferences and training	925		t	1	(7	2,003	1,421	4,349	7,406	2,	2,022	13,777
Dues and subscriptions	9,283		1,467	972		1,067	1,547	14,336	3,338		1,748	19,422
Utilities	95,219		27,888	29,872	70	698'02	3,502	227,350	14,314	3,	3,250	244,914
Marketing and communication	200			1		466	1	666	i.	21,	21,863	22,862
Vehicle and equipment	35,308		5,947	6,267	26	26,307	28,277	102,106	19,831	Ϊ,	1,632	123,569
Building maintenance	77,731		10,677	18.294	30	50,011	8,861	165,574	2.874		10	168,448
Insurance	13,226		7,192	11,722	14	14,632	11,959	58,731	6.239		1	64.970
Bank fees	235		107	118		1,056	252	1,768	1,614	13,	13,716	17,098
Interest	35,600		26,803	135,539	120	126,676	1	324.618	70.547		1	395,165
Donated goods and services	1,334,291		15,525		1,320	,320,721	ı	2,670,537	i,		1	2,670,537
Bad debts	49,969			1		,	ì	696'61			1	49,969
Other	11,713		1,002	261	A	4,867	6,844	24,687	3,282		385	28,354
Site operations *	562,481		127.405	112,711	100	100,110	(902,707)	•	ī			r
Total operating expense before deprecation												
and amortization	4,244,603		529,706	738,615	2,820	2,826,202	1	8,339,126	874,114	431,357	,357	9,644,597
Loss from disposal of fixed assets	13,860		18	1		•	•	13,860	i		n	13,860
Depreciation and amortization	230,314		83,704	128,649	155	155,960	•	598.627	29,811		,	628,438
Total expenses as shown on Statements	1000 1		613 410	17 L70	7 087	7 087 167		8 951 613	579 100	131	431 357	10 286 895
of Activities	1/1/00++		01+,010	107,100	1,70	701.			1		1	
Cost of special events	1			1		214		214	Ē	876,493	,493	876,707
Total expenses	\$ 4,488,777	<b>6</b>	613,410	\$ 867,264	\$ 2.982	2,982,376 \$	-	\$ 8,951.827	\$ 903,925	\$ 1,307,850		\$ 11,163,602

<sup>\*</sup> Site operations expenses include costs incurred by IT/MIS, Government. Compliance, Food Service Expense and Property Management Departments.



JAMES M KRAFT
S SCOTT SEAMANDS
MARK O BRITTAIN
ALEXIS H WONG
CHARLOTTE SIEW-KUN TAY
CATHY L HWANG
RITA B DELA CRUZ
STANLEY WOO

Board of Directors InnVision The Way Home San Jose, California

## REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

We have audited the financial statements of InnVision The Way Home, a California nonprofit public benefit corporation, as of and for the year ended June 30, 2010, and have issued our report thereon dated October 25, 2010. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

### Internal Control over Financial Reporting

In planning and performing our audit, we considered InnVision The Way Home's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of InnVision The Way Home's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of InnVision The Way Home's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies in internal control, such that there is a reasonable possibility that a material misstatement of InnVision the Way Home's financial statements will not be prevented, or detected and corrected, on a timely basis.

Our consideration of the internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in the internal control that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

### Compliance and Other Matters

As part of obtaining reasonable assurance about whether InnVision The Way Home's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of the audit committee, management, the U.S. Department of Housing and Urban Development, the U.S. Department of Homeland Security, the U.S. Department of Health and Human Services, other federal and pass through agencies and others within the organization, and is not intended to be and should not be used by anyone other than these specified parties.

Lindquist, von Husen and Jayer LLP

October 25, 2010



Board of Directors InnVision The Way Home San Jose, California JAMES M KRAFT

S SCOTT SEAMANDS

MARK O. BRITTAIN

ALENIS H. WONG

CHARLOTTE SIEW-KUN TAY

CATHY L. HWANG

RITA B. DELA CRUZ

STANLEY WOO

# REPORT ON COMPLIANCE WITH REQUIREMENTS THAT COULD HAVE A DIRECT AND MATERIAL EFFECT ON EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH OMB CIRCULAR A-133

### **Compliance**

We have audited the compliance of InnVision The Way Home, a California nonprofit public benefit corporation, with the types of compliance requirements described in the *U.S. Office of Management and Budget (OMB) Circular A-133 Compliance Supplement* that that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2010. InnVision The Way Home's major federal programs are identified in the summary of auditor's results section of the accompanying Schedule of Findings and Questioned Costs. Compliance with the requirements of laws, regulations, contracts and grants applicable to each of its major federal programs is the responsibility of InnVision The Way Home's management. Our responsibility is to express an opinion on InnVision The Way Home's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments and Nonprofit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about InnVision The Way Home's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination on InnVision The Way Home's compliance with those requirements.

In our opinion, InnVision The Way Home complied, in all material respects, with the requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2010.

### Internal Control over Compliance

The management of InnVision The Way Home is responsible for establishing and maintaining effective internal control over compliance with requirements of laws, regulations, contracts and grants applicable to federal programs. In planning and performing our audit, we considered InnVision The Way Home's internal control over compliance with requirements that could have a direct and material effect on a major federal program in order to determine our auditing procedures for the purpose of expressing our opinion on compliance, and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of InnVision The Way Home's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis.

Our consideration of the internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weakness, as defined above.

This report is intended solely for the information and use of management, the audit committee, the U.S. Department of Housing and Urban Development, the U.S. Department of Homeland Security, the U.S. Department of Health and Human Services, other federal and pass through agencies, and others within the organization, and is not intended to be and should not be used by anyone other than these specified parties.

Lindquist, von Husen and Jayce LLP

October 25, 2010

### (A California Nonprofit Public Benefit Corporation)

## SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS YEAR ENDED JUNE 30, 2010

	Federal CFDA	Agency or Pass-Through	Federal
Federal Grantor/Title/Pass-Through Grantor	Number	Number	Expenditures
U.S. Department of Housing and Urban Development:			
Community Development Block Grant Program:			
Pass through awards:			
Loans made in prior fiscal years with continuing compliance-			
County of Santa Clara – Mountain View	14.218	N/A	\$ 200,000
City of Mountain View – Mountain View	14.218	N/A	232,000
County of San Mateo – CMA	14.218	N/A	309,750
,			741,750
Grants and other awards:			
City of Mountain View – Mountain View	14.218	N/A	13,697
County of Santa Clara – Villa	14.218	N/A	8,115
County of Santa Clara – Julian Street Inn	14.218	N/A	9,300
City of Campbell – MSI and CSI	14.218	N/A	5,161
City of Palo Alto – CMA	14.218	N/A	36,361
County of San Mateo – CMA	14.218	N/A	99,565
			172,199
			913,949
Supportive Housing Program:			
Direct awards:			
Julian Street Inn	14.235	N/A	90,556
Montgomery Street Inn	14.235	N/A	147,793
Villa	14.235	N/A	129,354
Next Door	14.235	N/A	34,510
Hester Avenue	14.235	N/A	95,382
CMA - No. Santa Clara County	14.235	N/A	112,733
CMA – So. San Mateo County	14.235	N/A	52,522
CMA - No. Santa Clara County Families	14.235	N/A	96,352
CMA - Sunset Square	14.235	N/A	147,532
CMA – No. County Inns	14.235	N/A	218,345
			1,125,079
Emergency Shelter Grants Program			
Pass through awards:		\$6000	92 Option (2001)
City of San Jose – CSI, MSI, and GTC	14.231	N/A	110,008
Total U.S. Department of Housing and Urban Development			2,149,036

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## SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS YEAR ENDED JUNE 30, 2010

	Federal CFDA	Agency or Pass-Through	Federal
Federal Grantor/Title/Pass-Through Grantor	Number	Number	Expenditures
U.S. Department of Homeland Security:  Direct awards:  Emergency Food and Shelter Program (FEMA) —			
County of Santa Clara - CSI, MSI, JSI	97.024	N/A	159,600
CMA – San Mateo County	97.024	N/A	37,250
Total U.S. Department of Homeland Security  U.S. Department of Health and Human Services:  Pass through award:  Federal Emergency Management Agency:			196,850
County of Santa Clara – Employee Assistance Network	93,714	N/A	785,210
Substance Abuse and Mental Health Services:	73.714	IN/A	763,210
County of Santa Clara – Julian Street Inn	93.150	N/A	103,255
Total U.S. Department of Health and Human Services			888,465
Total Federal Awards			\$ 3,234,351

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### SCHEDULE OF FINDINGS AND QUESTIONED COSTS

### YEAR ENDED JUNE 30, 2010

### Section I – Summary of Auditor's Results

None noted.

Financial Statements	
Type of auditor's report issued:	Unqualified
Internal control over financial reporting:  Material weakness(es) identified?  Significant deficiency(ies) identified that are not considered to be material weakness(es)?  Noncompliance material to financial statements noted?	YesXNoYesXNone reportedYesXNo
<u>Federal Awards</u>	
Internal control over major programs:  Material weakness(es) identified?  Significant deficiency(ies) identified that are not considered to be material weakness(es)?	YesXNoYesXNone reported
Type of auditor's report issued on compliance for major programs:	Unqualified
Any audit findings disclosed that are required to be reported in accordance with Section 510(a) of Circular A-133?	YesXNo
Identification of major programs:	Name of Federal Program or Cluster
CFDA #93.714 CFDA #14.231	Federal Emergency Management Agency – Employee Assistance Program Emergency Shelter Grants Program
Dollar threshold used to distinguish between Type A and Type B programs:	\$300,000
Auditee qualified as low-risk auditee?	XYesNo
Section II – Financial Statement Findings  None noted.	
Section III – Federal Award Findings and Questioned Costs	